

Savannah, March 23, 2014

International Trade Committee Meeting Minutes

Katie Evans reviewed the vision and mission with the team, as well as old meeting notes and topics. We reviewed the gold key program, and David Vennie went through his example of utilizing gold key in Singapore in November of 2013, and the success stories and the return visit to Singapore in April of 2014.

We reviewed the attendees, their names, and their companies.

Rick Martin from Thomson Power Systems went through his travel story to China and Beijing, and we discussed the pollution issues there and their effects of pollution on other countries in that area.

Nolan Landes from Kohler Power continued on the China/Asia shared a story on his experience there.

The group started a discussion on worldwide market data, how it is collected, and if it could be useful to review and bring in some of the data to the international meetings to review. Discussed how we would be able to bring some of this data to the meetings, and share with the group so they can see active areas around the world other companies are investing and looking into the most activity over the different areas of the world. Maybe an idea for the next meeting would be to get help from Doosan and ASCO on some of their market data they have collected for use for the next meetings discussion on Mexico.

We discussed Ukraine and stories on if anyone was having difficulties with their businesses in that area.

We discussed doing middle east business how things are routed in the Middle East back to Dubai. Also discussed the Middle East Electricity (MEE) Conference in Dubai and how great that conference was.

We discussed business in Africa and Nigeria, and how much opportunity there is in Nigeria for diesel generator sets, 4,000MW supplied versus 16,000MW demand, 80 cents a gallon of diesel fuel which leads to the massive utilization of diesel generator sets.

Mike Ballweber from Doosan discussed areas around the world that his company is active in and growing.

Katie took back over the meeting to discuss business and leaving the chair position, and beginning the process of voting on the new committee officers.

Dave Vennie nominated Tanja Lewitt to chair of the International Trade Committee, seconded by Heather Courtney from Ring Power. The Committee's recommendation will be presented to President Vaughn Beasley for his approval.

Tanja nominated Dave to vice chair seconded by Nolan.

Dave nominated Jarrett Vagle, Intertek Testing Services into the International Trade Committee secretary, seconded by Nolan.

Discussion over ideas for the next meeting came to the conclusion of looking into business in Mexico. Having someone come in to go through that power generation and oilfield markets, doing business there, and shipping product in and out.

Meeting adjourned.