



Committee Meeting Minutes

Government Relations:

Committee Meeting Objective: Discuss FEMA/EGSA partnership; Review US Army PaYS program
Date: September 16, 2019
Location: Arroyo E; Scottsdale, AZ
Time: 1:00pm
Chairperson: Paul Wilhelm

Item	Description
Overview	Overview of Government Relations Committee
Presentation/Discussion of US Army Partnership for Youth Success (PaYS) program	Presentation, discussion/Q&A with Lieutenant Colonel (LTC) Scott Morley, US Army Recruiter and local director of the PaYS program for Arizona/New Mexico
Discussion with FEMA	Open discussion/Q&A with FEMA Logistics Management Director, Mr. Charles Goodwin
Committee Business	Seek to fill open secretary position

Meeting Minutes:

Committee chair, Mr. Paul Wilhelm, opened them meeting at 1:13pm and described the agenda, to include two guest speakers (FEMA and US Army PaYS recruiter), as well as committee business to fill open secretary position.

LTC Scott Morley from US Army Recruiting was introduced:

- The Partnership for Youth Success (PaYS) program was introduced. Program began in 2000 and expanded to the Army Reserves in 2002.
- PaYS bridges the gap between the Army and the private sector, helping soldiers to find employment after leaving the Army.
- Because of the educational opportunities and rigors of the military, Army soldiers are highly qualified, resilient and fit employment candidates.
- Only 30% of Americans qualify for military service and only 1% of Americans actually serve in the military.
- There are currently 848 US companies participating in the PaYS program, ranging from large well-known companies (Facebook, Goldman Sachs, Lockheed Martin, etc.) to very small local businesses.
- Participating companies are only required to provide potential candidates with an interview. There is no employment guarantee.
- Participating companies enter open job positions into the PaYS database, and the Army makes the potential match regarding employee skills and open position requirements.



Committee Meeting Agenda & Minutes

-
- The PaYS candidate is required to meet certain necessary job qualifications, as defined by the participating company.
 - To get involved, more information can be found at https://www.armypays.com/GENERAL_INFO.html

Charles Goodwin, FEMA LMD was introduced (1:40PM):

- Mr. Goodwin would like to be able to use EGSA as a third-party, umbrella organization where information from FEMA could be disseminated to all EGSA member companies. This path would eliminate any possibility of favoritism on the part of the government toward any individual company.
- Mr. Goodwin is also interested in EGSA acting as an emergency intermediary in times of a national disaster. He would like to be able to reach out to one Emergency Response person at EGSA who would then notify the members of the call from FEMA for emergency response action.
- Hurricane Maria highlighted the fact that FEMA is working with a finite number of resources.
- FEMA desires to work with EGSA as a liaison during major disaster situations.
- FEMA needs to know what EGSA's member company capabilities are:
 - A single page contact information sheet by company should be created to provide necessary data to FEMA for use during a disaster.
 - The single page contact sheet (to be prepared by each interested member company) should include a company's capability statement that considers product, production capacity, and human resources (field service representatives/technicians) that could be beneficial during a disaster. The single page contact sheet should NOT list "how great a company you are."
 - Some past FEMA challenges have included replacement parts, filter kits, and technical expertise.
- Mr. Goodwin suggested EGSA companies contact the FEMA liaison to be included in a *FEMA Industry Liaison Day* where a company is given the opportunity to present their product lines, innovations, and other relevant information.
 - The FEMA liaison email contact will be sent to Mr. Paul Wilhelm, to be distributed to committee attendees, at a later date.
 - It is extremely important that EGSA member companies DO NOT contact Mr. Goodwin directly, as this could lead to that company being excluded from future bid opportunities based on unfair competitive advantage. The proper way to get your company's information to FEMA is by contacting the FEMA liaison office, once that contact information is provided.
- FEMA is interested in learning about industry trends, innovation, and other technological advances.
- Equipment that is extremely easy-to-use is important.
- Diesel will likely always be the preferred power-generation method during disaster, but other means of electrical generation are important and are considered in other divisions of FEMA and during times of "blue sky."
- Companies should continually monitor the FedBizOps website for open government bids.

Mr. Paul Wilhelm discussed Committee Business:



Committee Meeting Agenda & Minutes

-
- Erin Brown was introduced as potential candidate for the Secretary position. Mr. Wilhelm made a motion for Ms. Erin Brown to be the GRC Secretary. This motion was seconded by Mr. Vinnie Davidson. A vote was taken, and Ms. Brown was confirmed as committee Secretary.
 - Paul also discussed the lack of involvement or response from PM - E2S2 (Project Manager - Expeditionary Energy and Sustainment Systems) and asked everyone to advise if they have any information or contacts.

Action Items (additional space on back)

Item	Person Responsible	Deadline
Email FEMA Liaison Contact	Mr. Goodwin to send to Paul; Paul to email to committee attendees	September 2019
Write single page contact sheet for your company	EGSA Member companies interested in doing business with FEMA	April 2020
EGSA Capability paper to present capabilities of the Association to FEMA	EGSA Officers and Directors	April 2020